



NVIDIA PARTNER NETWORK SOLUTION PROVIDER PARTNER PROGRAM

JOIN THE NVIDIA PARTNER NETWORK

For two decades, NVIDIA has pioneered visual computing solutions and brought them to market with a network of valued partners. Now, you can help us inspire the next generation by joining the NVIDIA Partner Network (NPN).

Take advantage of a platform that lets your customers tackle the most challenging problems—from cancer research to quantum physics—and allows millions of gamers to immerse themselves in hyper-realistic virtual worlds.

Within the NPN, NVIDIA offers a Solution Provider Partner Program designed for those partners whose primary business model is value-added reselling of NVIDIA products and solutions.

PROGRAM COMPETENCIES

The program offers several Competencies to differentiate your expertise to customers and maximize the benefits of the NVIDIA Partner Network. Regardless of your company's size, business model, or market focus, alignment with NPN's Competencies helps you distinguish and deliver your visual computing solutions in the marketplace.

Currently, NVIDIA offers the following Competencies within the Solution Provider Partner Program:

- > Accelerated Computing
- > Cloud/Virtualization
- > Professional Visualization

The NVIDIA Partner Management Team will work with you to determine the Competencies that best fit your business.

JOIN NOW AT
www.nvidia.com/npn

PROGRAM BENEFITS

The NPN Solution Provider Partner Program offers rich benefits to those solution providers who develop a deep expertise in NVIDIA visual computing, grow profitable revenue, acquire new customers, and drive greater account penetration with existing customers. Benefits vary based on your membership level.



BUSINESS PARTNERSHIP

NVIDIA is dedicated to our partners and believes that a strong partnership is the foundation of mutual success.

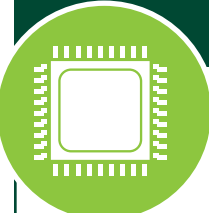
- > Three membership levels of engagement
- > Partner management team to nurture relationship
- > NPN Partner Portal and Newsletters to keep you informed



MARKETING

NVIDIA teams up with you to execute smart, effective and results-oriented campaigns.


- > Partner marketing team to drive programs and awareness
- > Marketing assets and tools to cobrand and generate demand
- > Access to Marketing Development Funds



PRODUCTS AND TECHNOLOGY

NVIDIA is recognized as the world leader in visual computing and is committed to delivering solutions that inspire and delight customers.


- > Award-winning technologies and brands including NVIDIA® Quadro®, NVIDIA Tesla®, and NVIDIA GRID™
- > Three competency levels to differentiate your business: Accelerated Computing, Cloud/Virtualization, and Professional Visualization
- > Early access to products and technology roadmaps



TRAINING

NVIDIA provides easy-to-use and up-to-date training materials ensuring your team is on top of the latest technologies and how to position them.

- > Self-paced online sales and technical training modules
- > Mobile-accessible tools and toolkits to reference on the go
- > Certificate of completion on passing Competency curriculums



SALES AND DISTRIBUTION

NVIDIA is focused on driving revenue and accelerating the growth of our partners.

- > Access to sales leads and opportunities generated from NVIDIA campaigns and events
- > Bonuses, incentives, and rewards for hitting sales and value milestones
- > Not for resale discounts and loaner gear to help you demonstrate technology to key customers



SERVICE AND SUPPORT

NVIDIA wants you and your customers to be delighted with our solutions. We're here to support you every step of the way.

- > Partner technical team provides pre-sales support
- > Online NVIDIA Support Knowledgebase
- > Access to NVIDIA Customer Care Center