

The logo for Deep Instinct, featuring the word "deep" in a stylized blue font and "instinct" in a white sans-serif font, with a small "TM" trademark symbol to the right. The background is a dark blue space with a network of white and colored nodes connected by thin lines, and scattered small blue and white dots.

**deepinstinct™**

**UNMATCHED ZERO-DAY & APT PROTECTION**

Private & Confidential

**3** Times more attacks on mobile than on desktops

**\$445B**  
estimated annual cost of cyber crimes<sup>(1)</sup>

**\$4.3M** Is the average cost of a data breach in the U.S, and worldwide is \$3.8M <sup>(8)</sup>

**\$170B** The cyber Security market is estimated to grow from \$71.1B in 2014 to \$170B by 2020 <sup>(2)</sup>

**80%** By 2020, 80% of access to the enterprise will be via mobile devices, up from 5% today. <sup>(7)</sup>

**3<sup>rd</sup>** Ranking - cyber attacks in the list of 2014 global threats<sup>(3)</sup>

**\$8.7B** The APT protection market is estimated to grow to %8.7 B by 2020<sup>(6)</sup>

**+1B** Personal data records compromised by cyber attacks in 2014<sup>(4)</sup>

**1M** new malware created on a daily basis in 2015<sup>(5)</sup>



# Security Innovation Evolution



**Highly autonomous | Predictive | Minimal Human intervention**



## Detection and Prevention

 **Endpoints** (Laptops, Desktops)

 **Mobile Devices** (Android, IOS)

 **Servers** (Windows)

- Deep Learning prediction for APT and Zero-day malware
- Static File Analysis prevents malware pre-execution
- Augment existing endpoint solution
- On-Device Protection (connected or disconnected)
- Seamless deployment – SCCM, GPO, BigFix etc

**World leading *Deep Learning* research team** (lead by Dr. Eli David)

33 Published Whitepapers on AI

**World leading Security Research Team** (Israeli Intel Community)

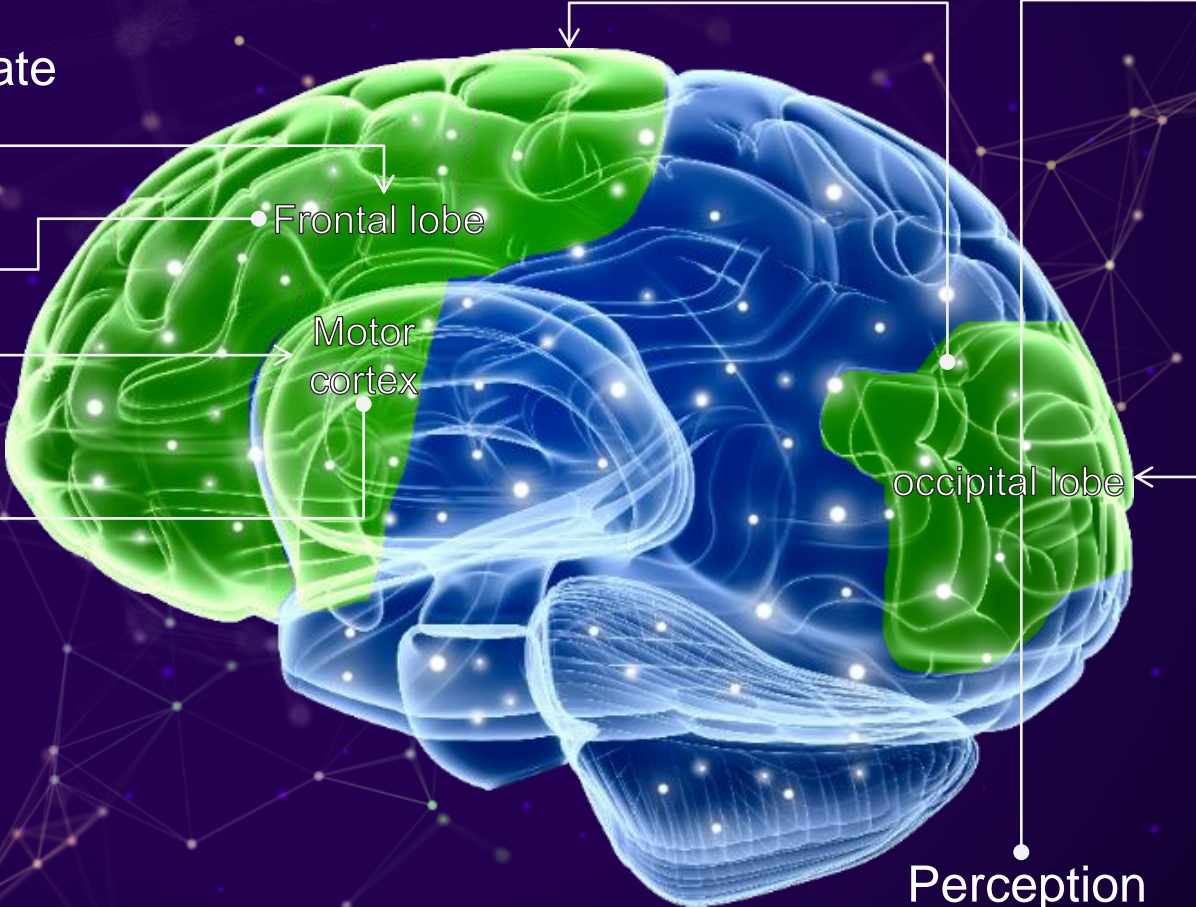
# What We Are Doing Differently – Deep Learning Artificial Brain

$$\text{Reaction time} + \text{Action time} = \text{Response time}$$

• Analyze and Evaluate  
Reaction time

• Plan  
Reaction time

Initiate Action  
action time



# Machine Learning vs. Deep Learning



Raw data



0.5  
1.8  
-6.4  
2.3  
.  
.  
.  
N

Only 2.5% to 5% of file data  
Vector of features



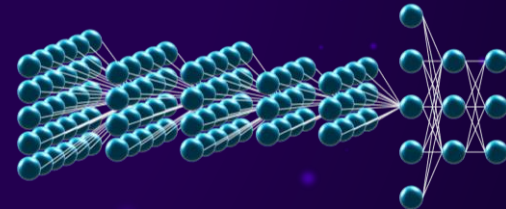
Machine Learning



Raw data



100% of Raw File Data



"Bill"

Deep Learning

Deep learning enables to skip the features selection phase, taking into account:

- ALL available features
- Non linear correlations

# Malware Mutation Example ML vs. DL



Raw Data



Lego Car = Known  
Malware – ML & DL



Linear & Non-Linear  
Mutations

## Machine Learning

- Trained on Car – Now Known
- Trains on Linear Patterns only – 2.5% - 5% of (file)
- Detection of Car >98% rate
- Unknown Malware (House) – Non-Linear Mutation
- Unknown Malware (House) – Undetected
- **Unknown Malware NOT Blocked**

## Deep Learning

- Trained on Car – Now Known
- Trained on Linear & Non-Linear Patterns (100% of File)
- Detection of Car >98%
- Unknown Malware (House) – Non-Linear Mutation
- Unknown Malware (House) – Detected >98%
- **Unknown Malware BLOCKED**

# We Do NOT:

## We do not use



Signatures



Heuristics

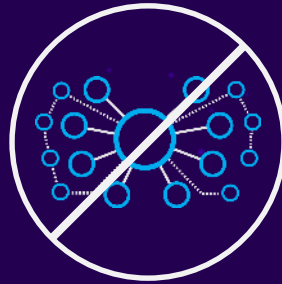


Behavioral  
Analysis

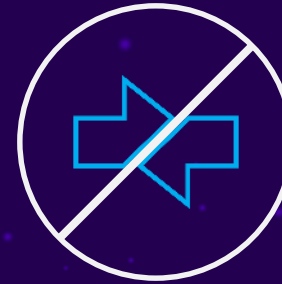


Sandboxing

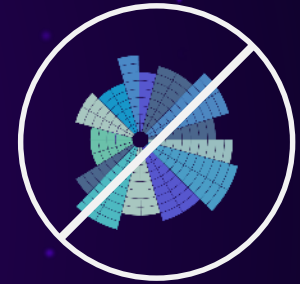
## We do not require



Threat intelligence feeds



Connectivity



Manual analysis for classification



Wait for execution of attack



Frequent updates



## 3<sup>rd</sup> Party & Customer Testing / Internal Testing

ML Brain (Agent)



Machine Learning

Prediction Model

>98% Detection of Known Malware  
<62.5% Detection Rate Unknown Malware  
2.5% - 5% False Positive Rate

DL Brain (Agent)



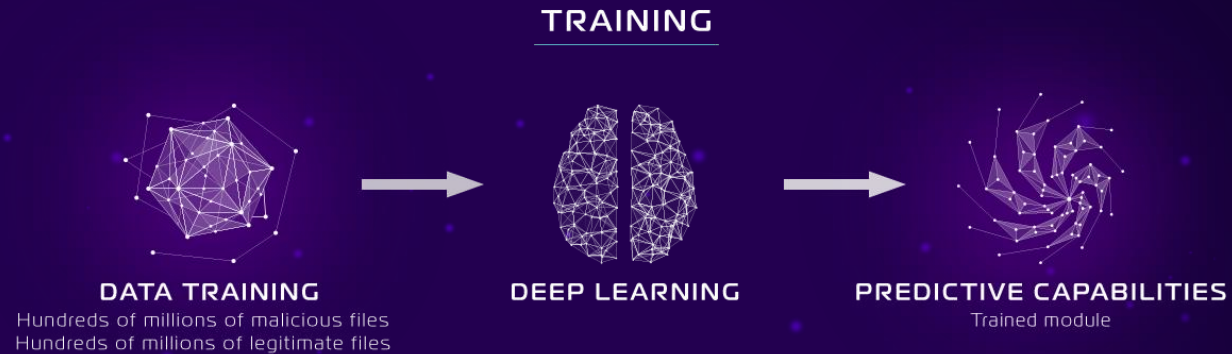
deepinstinct™

Prediction Model

>99% Detection of Known Malware  
>98% Detection Rate of Unknown Malware  
< .013% False Positive Rate

# A Two - Step Approach – Training and Prediction

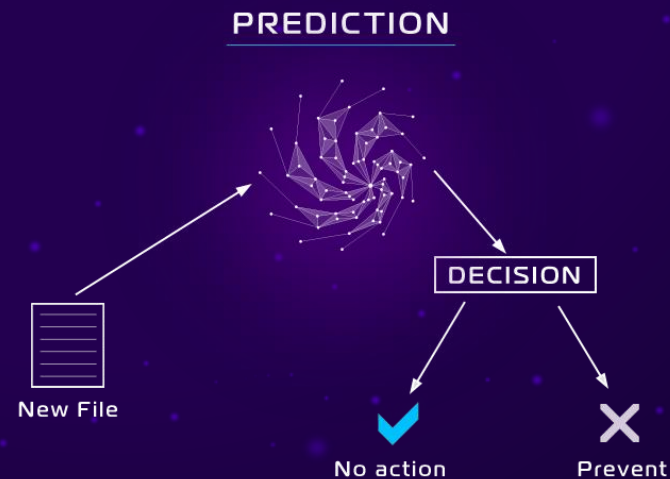
Training in  
Deep Instinct Premises  
Hours/Days process



Installation of the trained  
module through a  
dedicated client

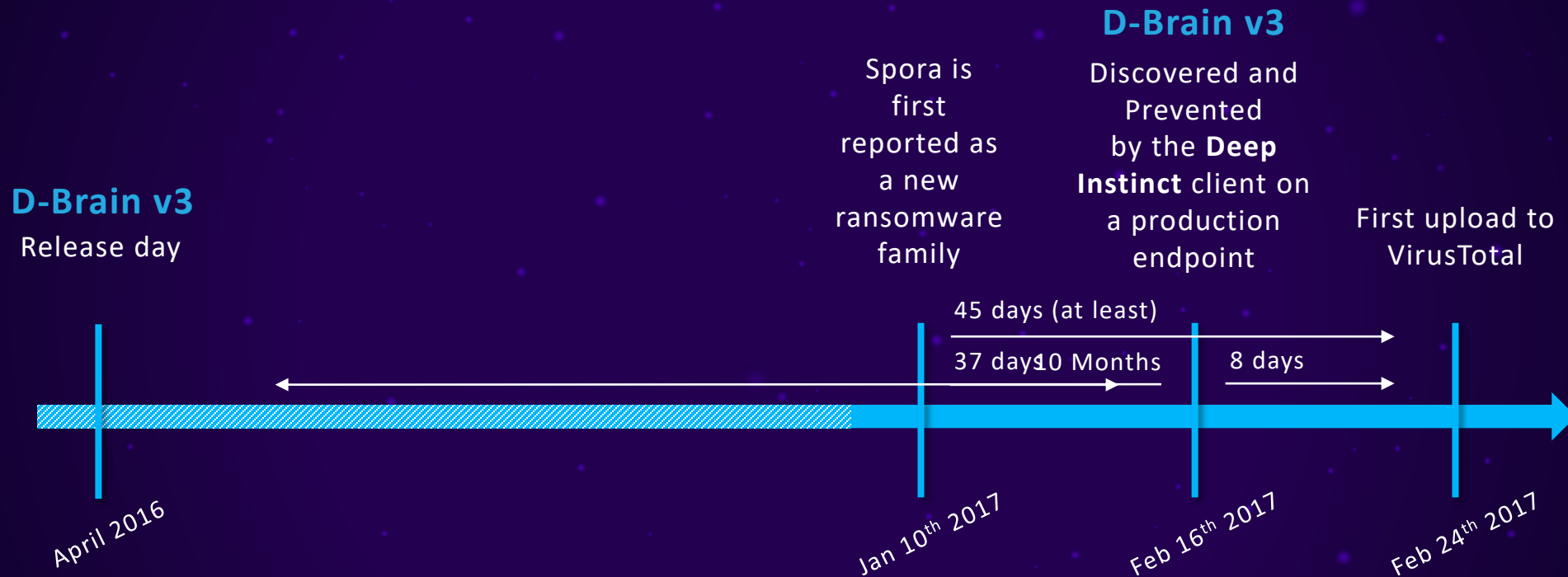


On-device Prediction  
Real-time



# The value of the Deep Instinct prediction model (D-Brain)

- Spora Ransomware ([link](#))



## Deep Instinct prevents zero-day malware attacks

It covers the gap of 45 days (at least) between the unknown to known

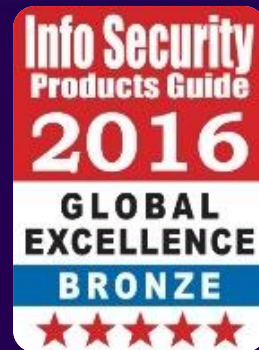
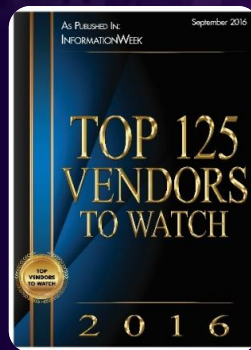
It protects even if the D-Brain has been last updated 10 months prior to the attack

## Deep Instinct and latest zero-day ransomware campaigns

- **WannaCry (May/17)**
  - Infected more than 230,000 computers in over 150 countries. Parts of the United Kingdom's National Health Service (NHS), Spain's Telefónica, FedEx and Deutsche Bahn were hit, along with many other countries and companies worldwide.
- **NOT Petya (June/17)**
  - A spin-off of Petya was used for a major global cyber attack, which utilizes the EternalBlue vulnerability previously used by WannaCry. Ukrainian Govt. and firms, Maersk, DLA Piper, Rosneft, and many others companies
- **Spora (Jan/17)**
  - Distributed via spam emails pretend to be invoices. These emails come with attachments in the form of ZIP files that contain HTA files which upon run extracts a Javascript file which further extracts an executable and runs it.

Detected and Prevented  
by Deep Instinct

# Awards 2016 & 2017



Deep Instinct Awarded as Technology Pioneer by World Economic Forum 2017



2017 Technology Innovation Award



Deep Instinct on the list of "Top 13 companies that use deep learning"



Deep Instinct received "Best in Show" award in Nvidia's deep learning conference

# THANK YOU



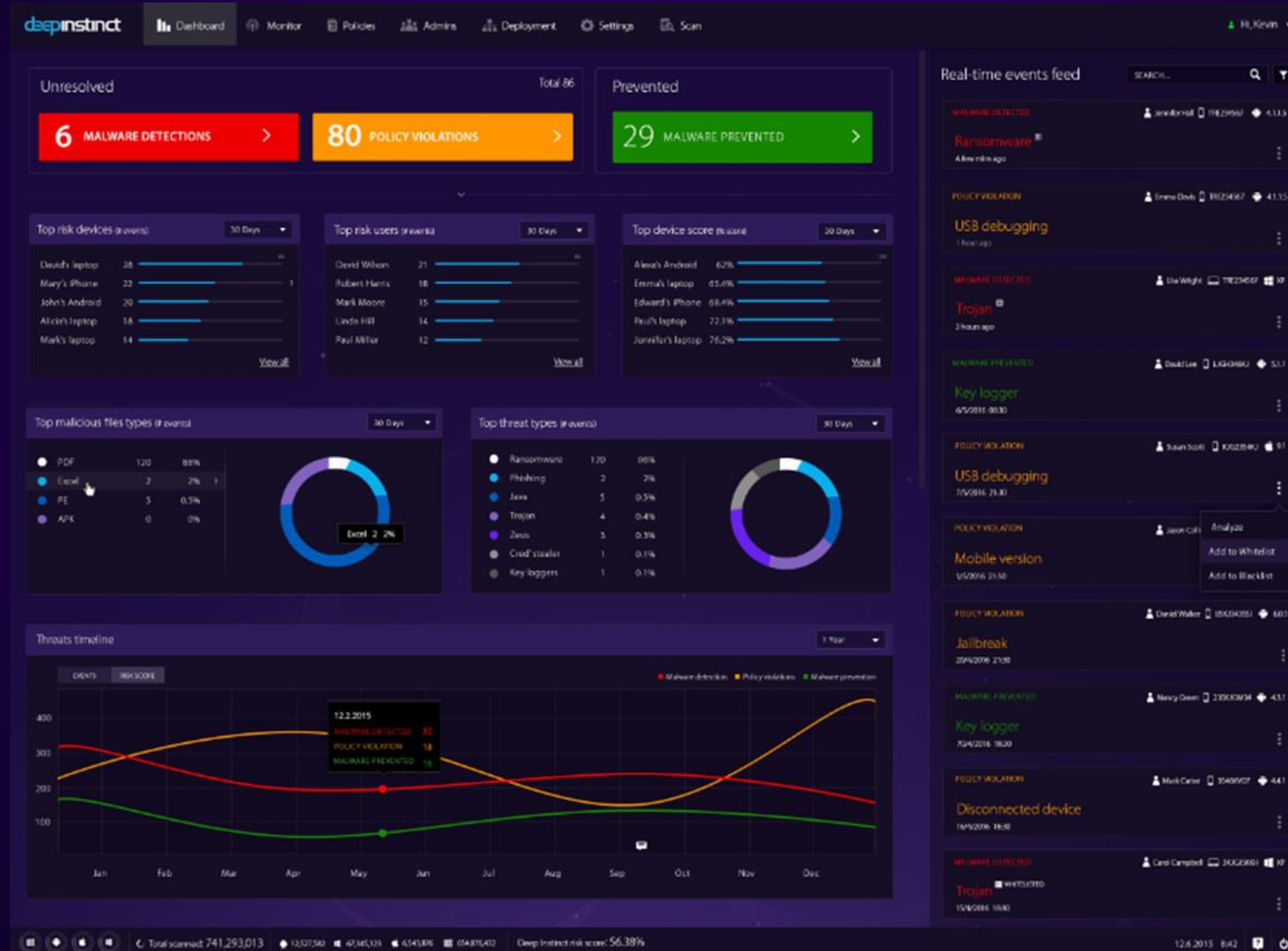
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# Product Demonstration



# QUESTIONS?